

POLINA YATAEVA

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EDUCATION

September 2022 – June 2024, St Petersburg University, Law Faculty, Master's Program on International Public Law, graduated with honors

September 2011 – June 2013, St Petersburg University, Law Faculty, Master's Program on Litigation and Arbitration

September 2006 – June 2010, St Petersburg University, Law Faculty, Bachelor

EXPERIENCE¹

September 2017 – Present, *St Petersburg University*

Head of International Moot Court Program, Lecturer

- Lecturer on International Commercial Arbitration
- Author and Lecturer, *Practice of Courts and Tribunals. International Trade Law*
- Author and Lecturer, *Introduction to Moot Courts as a Means to Proficiency*
- Co-Founder and Lecturer at St Petersburg Summer Mooting School, *CISG, International Contracts, Advocacy, Legal Writing*
- Organized Jessup National Rounds (2024) with a team of colleagues
- Organizing St Petersburg Vis Pre-Moot (since 2019), including conferences, scheduling rounds, social events, materials, and social media coverage
- Organizing St Petersburg FDI Pre-Moot (since 2018), including conference, scheduling, social events, materials, and social media coverage
- Co-Founder and Co-Head of St Petersburg Moot Court Society that includes all alumni of the moot courts, coaches, and arbitrators
- Co-Founder and Head of Russian Mooting Community for all Russian mooties

October 2015 – December 2022, *Attorney's Office of Polina Yataeva (Polina Danilenko)*

Attorney (Advocate)

- Counsel in international commercial arbitration proceedings (with the seat in Austria, UK, France and Sweden)
- Counsel in local arbitration proceedings and national commercial court proceedings in Russia
- Corporate structuring projects, M&A

Ex: In 2020, has successfully defended against a multi-million Euro claim before the ICC Tribunal online with less than 5% of the initially requested sum being awarded to claimant.

Ex: In 2019-2020, has obtained three advantageous awards for Russian (in UBO) companies in a series of proceedings against EU manufacturers before LCIA and VIAC Tribunals, securing the awards for the completion of a project in Russia.

¹ Please note that the description of experience is not exhaustive and includes only the most relevant points.

Ex: In 2018, has thrown off the multi-million dollar claims of a Polish company against the Russian based construction company before the ICC for the delivery of the goods under the CISG and Russian law.

April 2014 – October 2015, *independent*

Consultant

- Counsel in national commercial court proceedings in Russia for the construction disputes re construction of strategic objects
- Consulting on legal aspects of international business for a large construction and development company
- Counsel in commercial arbitration proceedings before the VIAC tribunals
- Working in a group of specialists for several successful cases in international commercial arbitration

November 2011 – April 2014, *NEO Center Consulting Group*

Associate

- Structuring and accompanying international corporate transactions (M&A, Leveraged buy-outs)
- Counsel in national commercial court proceedings in Russia
- Working together with British colleagues on international arbitration case for a corporate dispute
- Supervisor for due diligence, compliance projects
- Counsel in corporate dispute resolution

July 2010 – October 2011, *AS Nordmet* (Head Company of international group of companies)

Senior Associate

- Counsel for the international group of companies in national commercial court proceedings in Russia
- Restructuring the legal department of the company
- Negotiating and cooperating with different banks worldwide (letters of credit, escrow)
- International contracting

May 2010 – July 2010, *V Kontakte LLP* (social network vk.ru)

Associate

- International contracting and transactions
- Counsel in national commercial court proceedings in Russia in IP related proceedings.
- Working in the group of drafters for a bill on amending the regulations in IP and Internet

November 2008 – May 2010, *Smithbridge Advisory Services*

Junior Associate

- International contracting
- Preparing international corporate deals, responsible for the Russia-based side of the deal

ADDITIONAL INFORMATION

University Association

Heading the International Moot Court Program at St Petersburg University since 2019.

Coaching the team of St Petersburg University for the Willem C Vis Moot since 2013. In 2014, arranged for the Summer School to be held at St Petersburg University. The Summer School has

now been successfully operating for five years and has expanded into StP Summer Mooting School with four modules, on international commercial arbitration, international public law? International investment disputes and advocacy.

CISG

In 2017-2018, worked as a Research Assistant for the Pace University.

Bar Admission

St Petersburg Bar Association, September 2015

Language Skills

Russian and English – very advanced

German – pre-intermediate (ongoing studies)

French – pre-intermediate (ongoing studies)

Publications

The Emerging International Legal Protection of Human Rights in the Interwar Period: the Life and Ideas of André Mandelstam. Part 1, June.2024, HSE University Journal of International Law (Part 2 is currently being reviewed for the upcoming issue)

International Competitions in Form of Mock Trials as a Law Student Training Method: Experience of the Saint Petersburg, January 2024, Juridical Education and Science

Escrow Agreement in Russian Civil Code, December 2013, Arbitration Practice

Registration of Real Estate - Unconscientious Contractor, April 2013, Arbitration Practice

Investor Is the One to Pay, October 2012, Russian Business Journal